

Leisure Fares: Week Of October 22 Vs. Previous Week And Year-Ago Week

Leisure Fares (One Way)							
Airline	Route	Last Year		This Year		% WoW	% YoY
		16-Oct-17	23-Oct-17	15-Oct-18	22-Oct-18		
UA	ATL-EWR	\$54	\$54	\$74	\$67	(9)%	24%
DL	ATL-TPA	\$77	\$77	\$64	\$59	(8)%	(23)%
AA	BOS-WAS	\$73	\$69	\$16	\$54	238%	(22)%
DL	CHI-MSP	\$49	\$49	\$79	\$79	0%	61%
UA	CHI-NYC	\$30	\$25	\$46	\$46	0%	84%
UA	DEN-LAX	\$12	\$25	\$72	\$76	6%	204%
AA	DFW-LAX	\$33	\$30	\$36	\$36	0%	20%
UA	EWR-ATL	\$54	\$54	\$74	\$67	(9)%	24%
DL	EWR-ORL	\$54	\$54	\$69	\$69	0%	28%
UA	LAX-DEN	\$12	\$25	\$72	\$76	6%	204%
AA	LAX-DFW	\$33	\$30	\$36	\$36	0%	20%
AA	LAX-NYC	\$124	\$124	\$104	\$84	(19)%	(32)%
DL	MSP-CHI	\$49	\$49	\$79	\$79	0%	61%
UA	NYC-CHI	\$30	\$25	\$46	\$46	0%	84%
AA	NYC-LAX	\$124	\$124	\$104	\$84	(19)%	(32)%
DL	ORL-EWR	\$54	\$54	\$69	\$69	0%	28%
DL	TPA-ATL	\$77	\$77	\$64	\$59	(8)%	(23)%
AA	WAS-BOS	\$73	\$69	\$16	\$54	238%	(22)%

Source: Harrell Associates, LLC — Fares as filed by the airlines.

Leisure Cost Per Mile										
Airline	Route	Last Year		This Year				Length Type	% Thru Range	Current Quintile
		16-Oct-17	23-Oct-17	15-Oct-18	22-Oct-18	% WoW	% YoY			
UA	ATL-EWR	\$0.07	\$0.07	\$0.10	\$0.09	(9)%	24%	M	42%	3
DL	ATL-TPA	\$0.19	\$0.19	\$0.16	\$0.15	(8)%	(23)%	S	22%	2
AA	BOS-WAS	\$0.18	\$0.17	\$0.04	\$0.13	238%	(22)%	S	19%	1
DL	CHI-MSP	\$0.14	\$0.14	\$0.23	\$0.23	0%	61%	S	41%	3
UA	CHI-NYC	\$0.04	\$0.03	\$0.06	\$0.06	0%	84%	M	25%	2
UA	DEN-LAX	\$0.01	\$0.03	\$0.08	\$0.09	6%	204%	M	42%	3
AA	DFW-LAX	\$0.03	\$0.02	\$0.03	\$0.03	0%	20%	L	9%	1
UA	EWR-ATL	\$0.07	\$0.07	\$0.10	\$0.09	(9)%	24%	M	42%	3
DL	EWR-ORL	\$0.06	\$0.06	\$0.07	\$0.07	0%	28%	M	31%	2
UA	LAX-DEN	\$0.01	\$0.03	\$0.08	\$0.09	6%	204%	M	42%	3
AA	LAX-DFW	\$0.03	\$0.02	\$0.03	\$0.03	0%	20%	L	9%	1
AA	LAX-NYC	\$0.05	\$0.05	\$0.04	\$0.03	(19)%	(32)%	T	12%	1
DL	MSP-CHI	\$0.14	\$0.14	\$0.23	\$0.23	0%	61%	S	41%	3
UA	NYC-CHI	\$0.04	\$0.03	\$0.06	\$0.06	0%	84%	M	25%	2
AA	NYC-LAX	\$0.05	\$0.05	\$0.04	\$0.03	(19)%	(32)%	T	12%	1
DL	ORL-EWR	\$0.06	\$0.06	\$0.07	\$0.07	0%	28%	M	31%	2
DL	TPA-ATL	\$0.19	\$0.19	\$0.16	\$0.15	(8)%	(23)%	S	22%	2
AA	WAS-BOS	\$0.18	\$0.17	\$0.04	\$0.13	238%	(22)%	S	19%	1

Fares above are the lowest levels for fare types generally used for leisure travel.

Sample data from the Harrell Associates H100 Airfare Report

Notes:

WoW = week over week; **YoY** = year over year.
Airline Codes: AA: American; DL: Delta; UA: United
Airports: Fares are for the airport with the most non-stop flights.
 Most fares are filed city specific rather than airport specific.
CHI = O'Hare; **NYC** = LaGuardia/Kennedy; **WAS** = Reagan/Dulles

Leisure Fares: Lowest fare generally used by the leisure traveler. These fares are highly restricted in terms of advance purchase, penalty, minimum stay, etc. All fares shown are one way.
Cost per mile (CPM) is based on DOT route mileage.
 CPM % Through range shows the relative position of the

cost per mile as compared to the Min and Max levels for the trip length type, Short, Medium, Long, etc.
Trip Length Type Detail: S = Short: 650 miles or less
 M = Medium: 651 - 1,000 miles; L = Long: 1,001 - 1,750 miles
 T = Transcon: 1,751 miles or more.

- The full Harrell H100 family of reports tracks:
- Nearly 300 major routes every week for most major airlines
 - 40 top routes for each airline
 - Over 30,000 business and leisure data elements per month

- Harrell data capabilities:
- Year-over-year detailed pricing data that is hard to find
 - Financial planning models — pricing, yield, investing
 - Custom reporting available

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Business Fares: Week Of October 22 Vs. Previous Week And Year-Ago Week

Normal Business Fares (One Way)							
Airline	Route	Last Year		This Year		% WoW	% YoY
		16-Oct-17	23-Oct-17	15-Oct-18	22-Oct-18		
UA	ATL-EWR	\$936	\$936	\$420	\$420	0%	(55)%
DL	ATL-TPA	\$690	\$690	\$694	\$694	0%	1%
AA	BOS-WAS	\$587	\$559	\$567	\$567	0%	1%
DL	CHI-MSP	\$234	\$227	\$353	\$353	0%	56%
UA	CHI-NYC	\$372	\$372	\$385	\$385	0%	3%
UA	DEN-LAX	\$342	\$342	\$350	\$350	0%	2%
AA	DFW-LAX	\$486	\$486	\$484	\$484	0%	(0)%
UA	EWR-ATL	\$936	\$936	\$420	\$420	0%	(55)%
DL	EWR-ORL	\$228	\$562	\$551	\$551	0%	(2)%
UA	LAX-DEN	\$342	\$342	\$350	\$350	0%	2%
AA	LAX-DFW	\$486	\$486	\$484	\$484	0%	(0)%
AA	LAX-NYC	\$999	\$999	\$809	\$809	0%	(19)%
DL	MSP-CHI	\$234	\$227	\$353	\$353	0%	56%
UA	NYC-CHI	\$372	\$372	\$385	\$385	0%	3%
AA	NYC-LAX	\$999	\$999	\$809	\$809	0%	(19)%
DL	ORL-EWR	\$228	\$562	\$551	\$551	0%	(2)%
DL	TPA-ATL	\$690	\$690	\$694	\$694	0%	1%
AA	WAS-BOS	\$587	\$559	\$567	\$567	0%	1%

Source: Harrell Associates, LLC - Fares as filed by the airlines.

Normal Business Cost Per Mile										
Airline	Route	Last Year		This Year				Length	% Thru	Current
		16-Oct-17	23-Oct-17	15-Oct-18	22-Oct-18	% WoW	% YoY	Type	Range	Quintile
UA	ATL-EWR	\$1.24	\$1.24	\$0.56	\$0.56	0%	(55)%	M	35%	2
DL	ATL-TPA	\$1.70	\$1.70	\$1.71	\$1.71	0%	1%	S	56%	3
AA	BOS-WAS	\$1.45	\$1.38	\$1.40	\$1.40	0%	1%	S	41%	3
DL	CHI-MSP	\$0.68	\$0.66	\$1.03	\$1.03	0%	56%	S	24%	2
UA	CHI-NYC	\$0.51	\$0.51	\$0.53	\$0.53	0%	3%	M	31%	2
UA	DEN-LAX	\$0.40	\$0.40	\$0.41	\$0.41	0%	2%	M	9%	1
AA	DFW-LAX	\$0.39	\$0.39	\$0.39	\$0.39	0%	(0)%	L	20%	1
UA	EWR-ATL	\$1.24	\$1.24	\$0.56	\$0.56	0%	(55)%	M	35%	2
DL	EWR-ORL	\$0.24	\$0.60	\$0.58	\$0.58	0%	(2)%	M	40%	3
UA	LAX-DEN	\$0.40	\$0.40	\$0.41	\$0.41	0%	2%	M	9%	1
AA	LAX-DFW	\$0.39	\$0.39	\$0.39	\$0.39	0%	(0)%	L	20%	1
AA	LAX-NYC	\$0.40	\$0.40	\$0.33	\$0.33	0%	(19)%	T	34%	2
DL	MSP-CHI	\$0.68	\$0.66	\$1.03	\$1.03	0%	56%	S	24%	2
UA	NYC-CHI	\$0.51	\$0.51	\$0.53	\$0.53	0%	3%	M	31%	2
AA	NYC-LAX	\$0.40	\$0.40	\$0.33	\$0.33	0%	(19)%	T	34%	2
DL	ORL-EWR	\$0.24	\$0.60	\$0.58	\$0.58	0%	(2)%	M	40%	3
DL	TPA-ATL	\$1.70	\$1.70	\$1.71	\$1.71	0%	1%	S	56%	3
AA	WAS-BOS	\$1.45	\$1.38	\$1.40	\$1.40	0%	1%	S	41%	3

Fares above are the lowest levels for fare types generally used for normal business travel.

Sample data from the Harrell Associates H100 Airfare Report

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 Most fares are filed city specific rather than airport specific.
CHI = O'Hare; **NYC** = LaGuardia/Kennedy; **WAS** = Reagan/Dulles

Normal Business Fare: Fare generally used by the business traveler. Advance purchase not to exceed 3 days; penalty not to exceed \$100; must be refundable; no minimum stay.
Cost per mile (CPM) is based on DOT route mileage.
 CPM % Through range shows the relative position of the

cost per mile as compared to the Min and Max levels for the trip length type, Short, Medium, Long, etc.
Trip Length Type Detail: S = Short: 650 miles or less
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