

Commercial Aviation Industry Suppliers Conference

Beverly Wilshire, Beverly Hills, CA • March 3-5, 2014



MARCH 3, MONDAY

6:30 pm Registration - Le Grand Trianon, Wilshire Wing Mezzanine, sponsored by the **Teal Group**
 6:30-8:00 pm Welcome Cocktails (spouses invited) - Le Grand Trianon, *sponsorship available*

MARCH 4, TUESDAY

7:00-8:00 am Registration - The Grand Ballroom Foyer, sponsored by the **Teal Group**
 Breakfast - The Grand Ballroom Foyer, sponsored by **BAE Systems**
The Products & Services ShowCase Open for Viewing

8:00-8:05 Introduction and Welcome Address **Joanna Speed**
 Managing Director, Conferences

8:05-8:35 **TEAL GROUP** Opening Address **Richard Aboulafia**
 VP, Analysis

8:35-9:10 **AIRBUS** Market & Product Update *speaker name to be confirmed*

9:10-9:45 **BOEING COMMERCIAL AIRPLANES** Product Update **Jim Haas**
 Director, Product Marketing

9:45-10:15 Morning Coffee Break - The Grand Ballroom Foyer, sponsored by **Florida's Great Northwest**

10:15-10:50 **BOMBARDIER AEROSPACE** Market & Product Update **Philippe Poutissou**
 VP, Marketing
The Products & Services ShowCase Open for Viewing

10:50-11:25 **EMBRAER** Market & Product Update **Cláudio G. Camelier**
 VP, Market Intelligence – Commercial Aviation

11:25-11:55 **CFM INTERNATIONAL** LEAP Technology - On the Cutting Edge **William H. Brown**
 General Manager, CFM/LEAP Marketing

12:00-1:30 pm Lunch - Le Grand Trianon, Wilshire Wing Mezzanine, sponsored by **CFM International**

1:30-2:00 **PRATT & WHITNEY** Market & Product Update **Paul Finklestein**
 VP, Product Marketing

2:00-2:30 **ALIX PARTNERS** Battling for Profits: OEMs vs. the Aircraft Suppliers **David A. Fitzpatrick**
 Managing Director

2:30-3:00 **UNITED EQUIPMENT CORPORATION** Enhancing Strategic Partnerships Between Small and Large Suppliers **Scott L. Schein**
 President

3:00-3:30 Afternoon Tea Break - The Grand Ballroom Foyer, sponsored by **Florida's Great Northwest**

3:30-4:00 **ICF SH&E** Additive Manufacturing: Aerospace's Next Disruptive Technology **Dr. Kevin Michaels**
 VP & Aerospace and MRO Practice Leader

4:00-4:30 **UTC AEROSPACE SYSTEMS** Non-Product Procurement: The Next Big Opportunity In Supply Chain Management **Dorothea Wong**
 Director, Global General Procurement

4:30-5:00 **MOOG** Business Model Innovation in the Commercial Aircraft Aftermarket **Kate Schaefer**
 General Manager, Commercial Aircraft Services

5:00 Wrap-up **Joanna Speed**
The Products & Services ShowCase Open for Viewing

6:00-7:00 Cocktail Hour (spouses invited) - Beverly Wilshire's Rodeo Terrace, sponsored by **Alcoa Aerospace**
 7:15-9:15 Dinner at Spago; Invitation required at door (spouses invited) - Spago is within walking distance of the Beverly Wilshire, Wine sponsored by **CIRCOR Aerospace**

MARCH 5, WEDNESDAY

8:00-9:00 am Breakfast - The Grand Ballroom Foyer, *sponsorship available*
The Products & Services ShowCase Open for Viewing

9:00-9:30 **BOFA MERRILL LYNCH GLOBAL RESEARCH** View from Wall Street **Dr. Ronald J. Epstein**
 Managing Director, A&D Equity Research

9:30-10:30 **AIRCRAFT DELIVERY AND RETIREMENT FORECASTS - Session One**
 Moderated by **Charles Armitage** - Head of European A&D Equity Research, UBS
BOEING COMMERCIAL AIRPLANES - Michael L. Warner, Director, Market Analysis
AIRBUS - Andrew Gordon, Director, Strategic Marketing & Analysis
PRATT & WHITNEY - Al Wang, Senior Manager, Forecasting & Market Planning
ROLLS-ROYCE - Richard Evans, Head of Market Analysis, Civil Aerospace

10:30-10:45 Morning Coffee Break, sponsored by **Florida's Great Northwest**
The Products & Services ShowCase Open for Viewing

10:45-11:45 **AIRCRAFT DELIVERY AND RETIREMENT FORECASTS - Session Two**
 Moderated by **Charles Armitage** - Head of European A&D Equity Research, UBS
GE AVIATION - Tom Tran, Commercial Aircraft Forecasting Leader
DVB BANK - Gijbertus (Bert) van Leeuwen, Managing Director - Aviation Research
CIT AEROSPACE - Nick Pastushan, Chief Investment Officer & Chief Credit Officer

11:45-12:30 pm Forecast Discussion and Questions, Moderated by **Charles Armitage**

12:35-2:00 Lunch - Le Grand Trianon, Wilshire Wing Mezzanine, sponsored by **CFM International**

2:00-2:30 **SPIRIT AEROSYSTEMS** Presentation title to be confirmed **Heidi Wood**
 Senior VP, Strategy

2:30-3:00 **RENAISSANCE STRATEGIC ADVISORS** Presentation title to be confirmed **Pierre Chao**
 Managing Partner

3:00-3:30 **JANES CAPITAL PARTNERS** Aerospace Component Consolidation Strategies **Richard R. Philips**
 Managing Director

3:30-4:00 Afternoon Tea Break - The Grand Ballroom Foyer, sponsored by **Florida's Great Northwest**

4:00-4:35 **NEXTGEN AIRCRAFT EQUIPMENT: TECHNOLOGY AND IMPLICATIONS FOR AVIONICS SUPPLIERS**
 Moderated by **Allan Twigg**, Sr. Manager, Operational Efficiency, Flight Technology & Flight Test, United Airlines
ROCKWELL COLLINS - Richard P. Jerome, Sr. Director, Commercial Systems Marketing
BAE SYSTEMS - Andrew T. Corea, Dir., Air Transport Progs. - Commercial Aircraft Solutions
HONEYWELL AEROSPACE - speaker name to be confirmed

4:35-5:15 **AEROSPACE EXPERTS UNPLUGGED: OUTLOOK FOR KEY PROGRAMS AND NEW ENTRANTS**
 Moderated by **Jerrold T. Lundquist**, Managing Director, The Lundquist Group
TEAL GROUP - Richard Aboulafia, VP, Analysis
BOFA MERRILL LYNCH GLOBAL RESEARCH - Dr. Ronald J. Epstein, Managing Director, A&D Equity Research
SANFORD C. BERNSTEIN & COMPANY - Douglas S. Harned, Senior VP
ICF SH&E - Dr. Kevin Michaels, VP & Aerospace and MRO Practice Leader

5:20 Wrap-up **Joanna Speed**
The Products & Services ShowCase Open for Viewing

5:30-7:30 Farewell Reception - The Grand Ballroom Foyer, sponsored by **Avio-Diepen**
 Drawing for **PacMin** aircraft models (must be present to win)

The registration fee for the Conference is \$2,197 per delegate. Overnight accommodation is not included. Rooms have been reserved at the Beverly Wilshire for \$295. Room reservations should be made with the hotel directly by calling +1-310-275-5200.

Please register the following for the SpeedNews 28th Annual Aviation Industry Suppliers Conference:

NAME _____	POSITION _____	<input type="checkbox"/> CHECK ENCLOSED	<input type="checkbox"/> PLEASE INVOICE ME
COMPANY _____		<input type="checkbox"/> VISA	<input type="checkbox"/> MASTERCARD
MAILING ADDRESS _____		<input type="checkbox"/> AMEX	
CITY _____	STATE _____	NUMBER _____	
COUNTRY _____	ZIP/POSTAL CODE _____	EXPIRATION DATE _____	
TEL _____	FAX _____	E-MAIL _____	BILLING ADDRESS _____
			SIGNATURE _____